

Certificate of Achievement, Real Estate, Occupational

CERTIFICATE

Students who complete only the six real estate courses required for the major (Real Estate 115, 116, 117, 210, 212, and 215) are eligible for the Certificate of Achievement.

PROGRAM REQUIREMENTS

Certificate of Achievement, Real Estate, Occupational (Total 18)

Complete all of the following

[REAL115 - Real Estate Principles 3](#)

[REAL116 - Real Estate Practice 3](#)

[REAL117 - Legal Aspects of Real Estate 3](#)

[REAL210 - Real Estate Finance 3](#)

[REAL212 - Real Estate Appraisal I 3](#)

[REAL215 - Real Estate Economics 3](#)

PROGRAM LEARNING OUTCOMES

- Perform the necessary tasks assigned to an entry-level employee within the broader real estate professions at both for profit companies or at non-profits that require real estate expertise in their employees.
- Articulate and comprehend a client's transactional goals in order to identify potential issues that might arise within the real estate marketplace as they seek to achieve those goals.
- Investigate, analyze, and discriminate between alternative solutions to these complex real estate problems in order to achieve the transactional goals of their clients.
- Evaluate and support the outcome of each transaction in order to meet the standards of best practices and ethical conduct as delineated in the Real Estate Law in the California State Business and Professions Code.