



PROPOSAL

CUSTOMER: College of Marin	DATE: 11/1/2022	QUOTED BY:
STREET/FLOOR/SUITE: 1800 Ignacio Blvd	ATTENTION: Klaus Christiansen	Ken Altomare
CITY, STATE, ZIP: Novato CA 94949	PHONE: (415) 485 - 9449	
JOB NAME: COLLEGE_OF_MARIN_16_Units	EMAIL: kchristiansen@marin.edu	

QUOTE#: 22-1602

WE ARE PLEASED TO FURNISH A QUOTATION FOR THE FOLLOWING PROJECT:
COLLEGE_OF_MARIN_16_Units

PRICING		AWARDING/ACCEPTING	
ITEM #1: COLLEGE_OF_MARIN_16_Units			
Total ROM price including labor, tax and material:.....	\$ 396,300.00	YES <input type="checkbox"/>	NO <input type="checkbox"/>

SCOPE OF WORK:			
UNIT ID#:	MAKE #:	SERIAL #:	TBD
TBD	TBD	TBD	TBD

- ITEM #1: COLLEGE_OF_MARIN_16_Units**
- Gain Access to units Lock out Tag Out.
 - Remove ceiling and Grid to get access to remove existing unit.
 - Remove unit and dispose of as EPA specs.
 - Supply and install new units
 - Supply and install new sheet metal plenums to transition to new configuration of new units
 - Supply and install new supply and return hoses and tie into existing condenser water supply and return lines.
 - Install condensate piping to existing drain lines.
 - Tie into existing controls and electrical supply and install new above the ceiling disconnect switch, Supply and install new digital thermostat
 - Perform a factory recommended startup and test.
 - Reassemble ceiling and clean up work area and turn operation of unit over to the customer.
- NOTE: **Building 8:** 8 - units all after hours **Building 9:** 6 - Units all straight time Hours **Building 10:** 2 - Units all straight time Hours

SPECIFICALLY EXCLUDE:
➤ ANYTHING OTHER THAN STATED ABOVE

CLARIFICATIONS: Lead time on units at time of order is 18 weeks

- GENERAL EXCLUSIONS:**
- 1.Fire protection, fire-life safety, fire control or alarm systems, panels, overrides, wiring, etc. are excluded.
 - 2.Tie in of any equipment to emergency power
 - 3.Hazardous materials handling, hauling, testing, removal and disposal, included but not limited to contaminated or hot soil, asbestos, lagging, lead base paint are excluded.
 - 4.All work not specifically noted above.
 - 5.Detection, abatement, encapsulation or removal of asbestos or products, materials or equipment containing asbestos.
 - 6.Detection and removal of lead paint or items coated in lead paint.
 - 7.All general contracting work including saw cutting, coring, trenching, patching, taping, framing, roofing, etc. are excluded.
 - 8.Equipment curb caps.
 - 9.Any additional upgrades, repairs, modifications that may be required by the permitting/inspecting process.
 - 10.All additional cost due to requirements by local municipality following the permitting process, if any. Additional cost for any special inspection by the City.
 - 11.Modifications to and/or additional drain receptacles. All new and existing equipment shall drain into the existing receptacles.
 - 12.Bonds are excluded.
 - 13.Sound level measuring and testing is excluded.
 - 14.All controls scope of work is excluded.
 - 15.Replacement or repair of any existing defective end devices.
 - 16.Repair to the existing network wiring or architecture.
 - 17.Southland assumes all other existing equipment not stated above is in proper working order. Southland is not responsible for any ISO valves failing up or down stream of the heat exchanger. If ISO valves fail during install Southland will provide an additional cost proposal to repair at the client's responsibility. ISO Valves excluded other than what's stated above.
 - 18.Any hot work permits required will be provided by client to perform work.
 - 19.Southland assumes all existing material being reinstalled are in proper working order and shall be held harmless for any unforeseen preexisting damage to such equipment/material. Preexisting damage is found Southland will notify client as soon as possible.

EXCLUSIONS/DISCLOSURES:

Disclosures: Southland/Enviser provides 90-day warranty on workmanship. All parts, components and equipment supplied by Southland/Enviser covered by manufacturer's warranty. Southland/Enviser will need full access to all work areas during normal working hours, which include Monday-Friday 7am-4:30pm. This quotation is valid for 30 days from date above. This proposal includes all materials, tax and labor to perform the above scope of work. The customer is responsible to properly maintain all equipment under scope during associated warranty period. Warranty is void for equipment that has not been properly maintained as per industry standards. Additionally, warranty is void if installed parts/material has been serviced by any entity outside of Southland/Enviser during the warranty period.

Other Exclusions: Electrical Upgrades, Over Time Labor, Certified & Non-Certified Air & Water Balance/Testing/Repairs, BMS & Fire Life Safety Controls & Connections, Ceiling Tile or Grid Upgrades or Modifications, Certified Acceptance Testing, Requirements to Meet OSHPOD and DSA Regulations. Any Repairs or Modification Not Stated Above, Any Building/Electrical/HVAC System Upgrades or Modifications Not Mentioned Above, Correction of Existing Code Violations, Design/Title24 Engineering or Drawings, Building Permits and Fees, Plan Check, Special Inspections, Certificate Fees, Temporary or Supplemental HVAC, Correction or troubleshooting of existing HVAC, Carpentry Work, Roofing Work, Painting of Any Kind, Framing, Removal of any Hazardous Material or ACMs, Concrete Work, Coring or Scanning, Condensate Drain Lines, Trenching, and Anything other than stated above.

Awarding/Acceptance of Proposal to Perform the Above Referenced Work By:	
NAME: _____	TODAY'S DATE: _____
TITLE: _____	START DATE: _____
SIGNATURE: _____	TOTAL AWARDING PRICE ROM: \$ 396,300.00