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College of Marin



# Option 1: Unified – Renewal Proposal – As-Is (2 Years)

Unified Agreements	Year 1 Pricing 2021-2022	Year 2 Pricing 2022-2023
<ul style="list-style-type: none"> <li>✓ Unified Student - Engage+ Verify</li> <li>✓ Unified Verify SSO &amp; IDP</li> <li>✓ Unified Verify Password Manager with MFA</li> <li>✓ Unified Verify-Password Manager-SMS, Push &amp; Call</li> <li>✓ Unified Verify VPN Tunnel</li> <li>✓ Unified Redundant VPN Tunnel</li> <li>✓ Unified Student -Verify-Banner 9 Integration</li> <li>✓ Unified Platinum Support &amp; Services</li> </ul>	\$88,394.00	\$94,581.00
<b>Annual Increase</b>	<b>\$6,187.00</b>	<b>\$6,620.00</b>
<b>Final Cost to Comarin (Including Annual Increase)</b>	<b>\$94,581.00</b>	<b>\$101,201.00</b>


# Option 2: Unified – Renewal Proposal – 3 Years

Unified Agreements	Year 1 Pricing 2021-2022	Year 2 Pricing 2022-2023	Year 3 Pricing 2023-2024
✓ Unified Student - Engage+ Verify			
✓ Unified Verify SSO & IDP			
✓ Unified Verify Password Manager with MFA			
✓ Unified Verify-Password Manager-SMS, Push & Call	\$87,510.00	\$87,510.00	\$87,510.00
✓ Unified Verify VPN Tunnel			
✓ Unified Redundant VPN Tunnel			
✓ Unified Student -Verify-Banner 9 Integration			
✓ Unified Platinum Support & Services			
<b>Client discount</b>	<b>\$9,000.00</b>	<b>\$9,000.00</b>	<b>\$9,000.00</b>
<b>Subtotal</b>	<b>\$78,510.00</b>	<b>\$78,510.00</b>	<b>\$78,510.00</b>
<b>Annual increase</b>	<b>\$5,496.00</b>	<b>\$5,881.00</b>	<b>\$6,292.00</b>
<b>Final Cost to Comarin (Including Annual Increase)</b>	<b>\$84,006.00</b>	<b>\$89,887.00</b>	<b>\$96,179.00</b>

# Option 3: Unified – Renewal Proposal – 5 Years

Unified Agreements		Year 1 2021-2022	Year 2 2022-2023	Year 3 2023- 2024	Year 4 2024-2025	Year 5 2025-2026
1	✓ Unified Student - Engage+ Verify					
	✓ Unified Verify SSO & IDP					
	✓ Unified Verify Password Manager with MFA					
	✓ Unified Verify-Password Manager-SMS, Push & Call	\$85,404.00	\$85,404.00	\$85,404.00	\$85,404.00	\$85,404.00
	✓ Unified Verify VPN Tunnel					
	✓ Unified Redundant VPN Tunnel					
	✓ Unified Student -Verify-Banner 9 Integration					
	✓ Unified Platinum Support & Services					
	<b>Client discount</b>	<b>\$10,000.00</b>	<b>\$10,000.00</b>	<b>\$10,000.00</b>	<b>\$10,000.00</b>	<b>\$10,000.00</b>
	<b>Subtotal</b>	<b>\$75,404.00</b>	<b>\$75,404.00</b>	<b>\$75,404.00</b>	<b>\$75,404.00</b>	<b>\$75,404.00</b>
	<b>Annual increase</b>	<b>\$5,279.00</b>	<b>\$5,648.00</b>	<b>\$6,043.00</b>	<b>\$6,466.00</b>	<b>\$6,919.00</b>
<b>Final Cost to Comarin (Including Annual Increase)</b>		<b>\$ 80,683 .00</b>	<b>\$ 86,331.00</b>	<b>\$ 92,374 .00</b>	<b>\$ 98,840.00</b>	<b>\$ 105,759.00</b>

# Yearly Savings with 3 year renewal



Year 1 Savings	Year 2 Savings	Year 3 Savings
\$10,575.00	\$11,314.00	\$12,106.00

# Yearly Savings with 5 year renewal

Year 1 Savings	Year 2 Savings	Year 3 Savings	Year 4 Savings	Year 5 Savings
\$13,898.00	\$14,870.00	\$15,911.00	\$17,025.00	\$18,216.55

# Questions?

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## NEXT STEPS

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TO KNOW MORE, PLEASE VISIT OR WRITE US AT

Website: [www.unified.com](http://www.unified.com)  
Email: [engage@unified.com](mailto:engage@unified.com)

